



中国  
少数民族  
供应商发展  
Minority  
Supplier  
Development in  
China

# 秋

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## MISSION

MSD China is the first national non-profit membership organization in China dedicated to enhancing the development of China's minority-owned businesses through connecting minority suppliers to corporations for procurement opportunities on mutually beneficial basis.

## CORPORATE MEMBERS

Dell Inc.  
Cisco Systems, Inc.  
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Marriott International, Inc.  
Delphi Corporation  
PepsiCo, Inc.  
The Coca-Cola Company  
Motorola Mobility, Inc.  
YCH Group

## Celebrate

# The 5th Minority Supplier Development China Summit - 2013 MSD China National Conference and Business Opportunity Fair !



Gold Sponsor



Silver Sponsor



The 5th Minority Supplier Development China Summit – 2013 MSD China National Conference and Business Opportunity Fair was held in Dali Bai Autonomous Prefecture, Yunnan Province, on Sep. 9-11, 2013.

A lot of major purchasing corporations and minority business enterprises from all over China sent their representatives to participate in this grand summit.

The event proved to be successful and informative, providing a lot of opportunities to all participants in attendance.

# Opening Ceremony



Mr. Peng Zechang, Deputy Director of the Economic Development Division of the State Ethnic Affairs Commission (SEAC)



Mr. Lou Zhou, Asia Pacific, Director, Integrated Supply Chain, Client Service Procurement, IBM Corporation, and MSD China Board Chair



Mr. Hong Yunlong, Vice Governor of Dali Bai Autonomous Prefecture



Ms. Ying McGuire, Vice President, International Operations and Business Development, Technology Integration Group (TIG)



# Plenary Session



Mr. Rengen Li, Director, Global Leadership Development, The Coca-Cola Company, was presiding over group discussion 1: the definition and development direction of MBE in China.

*Left to Right:*

*Kenith Poon  
Director  
Purchasing and Supply Chain Management,  
Asia Pacific  
Building Efficiency  
Johnson Controls Hong Kong Ltd.*

*Tina Wu  
AP Supplier Diversity Program Manager  
Global Procurement, Integrated Supply Chain  
IBM Corporation*

*Heidi Lu  
Global eSourcing Manager  
Global Procurement  
Hewlett-Packard Company*

Ms. Yang Liu, Executive Director of MSD China, was chairing group discussion 2: minority suppliers share their views and understanding on the definition of MBE in China.

*Left to Right*

*Ma Lijia  
Procurement & Supply Section Chief  
Yunnan Haolong Group*

*Li Shisheng  
President  
Yunnan San-Yi Tie-Dyed Industrial & Commercial  
Co., Ltd.*

*Zhang Lei  
General Manager  
China Golden Bridge Technology & Services Co., Ltd.*

*Cui Murong  
Vice General Manager  
Yanbian Livestock Development Group Co., Ltd.*

*Cun Fabiao  
Factory Director  
Biaoxiangjiulong Handicraft Processing Factory in  
Heqing County, Dali Bai Autonomous Prefecture,  
Yunnan Province*



# Match-Making Event



Right: Ms. Tina Wu, AP Supplier Diversity Program Manager, Global Procurement, Integrated Supply Chain, IBM Corporation



Left 1: Ms. Heidi Lu, Global eSourcing Manager, Global Procurement, Hewlett-Packard Company



Right 1: Ms. Coral Zhang, IP Manager, Cummins (China) Investment Co., Ltd.



Ms. Nancy Jin, Director-Indirect, M&E/DGSM, Asia Pacific, and Mr. Eddie Wright, Director, Logistics Asia Pacific, Delphi Corporation



Middle: Mr. Kenith Poon, Director, Purchasing and Supply Chain Management, Asia Pacific, Building Efficiency, Johnson Controls Hong Kong Ltd.



Right: Ms. Ying McGuire, Vice President, International Operations and Business Development, Technology Integration Group (TIG)



# Awards Banquet



Corporate Member of the Year  
2013 – IBM Corporation



Minority Supplier Development  
Advocate of the Year 2013  
– Mr. Edward Tenorio, General  
Procurement Site Lead in China  
& Marcom Global Commodity  
Lead, Dell Inc.



Minority Supplier of the  
Year 2013 – China Golden  
Bridge Technology &  
Services Co., Ltd.



Most Dedicated Individual of the  
Year 2013 – Ms. Tina Wu, AP  
Supplier Diversity Program  
Manager, Global Procurement,  
Integrated Supply Chain,  
IBM Corporation



# Business Visits

## Visit tea plant

– Yunnan Xiaguan Tuocha (Group) Co., Ltd.



## Religious Management

– Visit Chongsheng Temple



## Visit tie-dyeing factory

– ZhouCheng Minzu Tie-Dyeing Factory