



中国  
少数民族  
供应商发展

Minority  
Supplier  
Development in  
China

秋

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**MISSION**

MSD China is the first national non-profit membership organization in China dedicated to enhancing the development of China's minority-owned businesses through connecting minority suppliers to corporations for procurement opportunities on mutually beneficial basis.

**CORPORATE MEMBERS**

- Dell Inc.
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- Merck & Co., Inc.
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Welcome to visit [www.msdcchina.org](http://www.msdcchina.org)

**Celebrate**

**The 6th Minority Supplier Development China Summit**

**- 2014 MSD China National Conference and Business Opportunity Fair !**



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**Opening Remarks & Keynote Speech P2**

**Awards Ceremony P3**

**Match-Making Event P4-P5**

**Business Visits P5**

**Wonderful Moments P6**

**MBE Recommendation P7**

The 6th Minority Supplier Development China Summit – 2014 MSD China National Conference and Business Opportunity Fair was concluded in Beijing on August 26, 2014.

50 presidents or general managers from minority business enterprises around China and 13 executives from 9 major purchasing corporations participated in the grand summit.

Mr. Luo Liming, Vice Director of State Ethnic Affairs Commission (SEAC), also attended the conference, and recognized and thanked all major purchasing corporations for their great contributions to the development of China's minority business communities and encouraged more local corporations to join MSD China, which is the greatest success for us this year.

# Opening Remarks & Keynote Speech



Mr. Luo Liming, Vice Director of State Ethnic Affairs Commission (SEAC)



Mr. Reginald Layton, Vice President, Supplier Diversity & Supply Chain Sustainability, Johnson Controls, Inc.



Mr. Lou Zhou, Asia Pacific, Director, Integrated Supply Chain, Client Service Procurement, IBM Corporation, and MSD China Board Chair



Ms. Zhang Lei, President & General Manager, China Golden Bridge Technology & Service Co., Ltd.

# Awards Ceremony



Corporate Member of the Year  
- IBM Corporation



Minority Supplier of the Year  
- China Golden Bridge Technology &  
Service Co., Ltd.



International Promotion Award of the Year  
- Mr. Bruce Geier, President & CEO,  
Technology Integration Group



Driver of the Year  
- Mr. Lou Zhou, Asia Pacific, Director,  
Integrated Supply Chain,  
Client Service Procurement,  
IBM Corporation  
MSD China Board Chair

# Match-Making Event



Ms. Julina Zhou, AP Procurement Operation Manager, S&GP, IBM Corporation



Middle: Mr. Charles Lu, Area Director Procurement - Greater China/South Korea/Philippines, Marriott International, Inc.



Middle Left: Mr. Reginald Layton, Vice President of Supplier Diversity and Supply Chain Sustainability, Johnson Controls, Inc.



Middle: Ms. Meng Wu, Director of Procurement, Asia Pacific, Wyndham Worldwide - Strategic Sourcing

Middle Right: Mr. Albert Louis, Global Director of Supplier Diversity and Business Development, Johnson Controls, Inc.



Mr. Edward Tenorio, General Procurement Site Lead in China, Dell Inc.



Right 1: Ms. Julie Jia, Indirect Purchasing Supervisor, Cummins (China) Investment Co., Ltd.

# Match-Making Event & Business Visits



Middle: Ms. Heidi Lu, Global eSourcing Manager, Hewlett-Packard Company



Middle: Ying McGuire, Vice President, International Operations and Business Development, Technology Integration Group

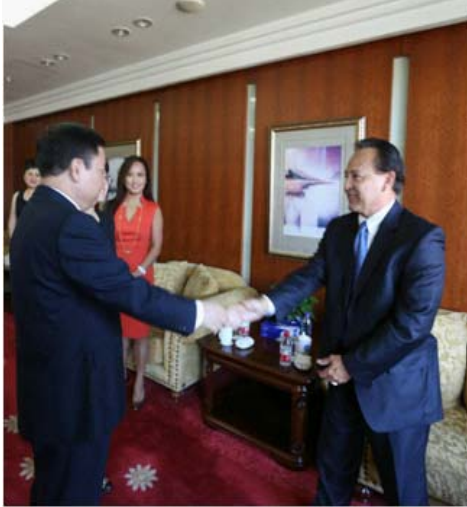


Business Visit to China Golden Bridge Technology & Service Co., Ltd.



Business Visit to IBM Client Center in Beijing

# Wonderful Moments



# MBE Recommendation

Province	Company Name	Date of Establishment	Number of Employees	Revenue in 2013 (RMB ¥)	Products/Services
Hunan	Liu yuexiang Fruit Industry Co., Ltd. in Jianghua Yao Autonomous County	Sep. 1, 2005	158	278.15 Million	Snow pear of Yao Mountain and cold chain logistics
Shandong	Fu An Muslim Meat Co., Ltd. in Yangxin County, Shandong Province	July, 2008	186	160.00 Million	Cold and fresh beef, catering
Henan	Henan Swan Sectional Material Co., Ltd.	2000	500	300.00 Million	Door, window, aluminum-plastic composite profiles, pipes for minorities
Shandong	Shandong Huawang Intelligent Technology Co., Ltd.	Mar. 14, 2002	1080	161.18 Million	Muslim food, laser, radar, thermal image remote night vision monitoring series products and software kit, vehicle-borne command system, Individual communication system software and hardware, visual command and management platform series software and hardware, etc.
Shandong	Dezhou Xinghao Fur Co., Ltd.	1994	598	310.88 Million	Wet blue fur, wet white fur, auto seat cushions leather, shoe upper leather, sofa leather
Hubei	Enshi Qingshan Wood Industry Co., Ltd.	July 1, 2006	68	53.72 Million	Furniture with minority features
Zhejiang	Hangzhou Hongyu Construction Technology Co., Ltd.	Mar. 6, 2003	150	60.00 Million	Indoor and outdoor decoration engineering, glass curtain wall, stone materials, etc.
Hubei	Hubei Laobawang Ecological Agriculture Development Co., Ltd.	Sep. 1, 2002	130	80.00 Million	Fish feeding, processing, new products research and development, and sales, fish food
Shandong	Shandong Haoyue Resin Co., Ltd.	May 28, 2003	260	150.00 Million	Super absorbent resin for agriculture and forestry, medicine, chemical industry, environmental protection, and daily use chemical, etc.
Shandong	Shandong Yuquan Group, Inc.	Feb. 19, 1993	272	151.20 Million	Computer technology consulting services and staff training, convention and exhibition businesses, domestic advertising agent services, sport goods sales